

Acula Technology Corp.

Stock Code : 3434

INVESTOR CONFERENCE

by S.S. Jian / EVP

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Disclaimer

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1. Company Overview

- **Established:** May 05, 1993
- **Company Listed:** Jan 28, 2008
- **Chairman and General Manager:** Louis Jean
- **Capital:** 358 Million NTD
- **Main Products:** Surveillance Application Series, Industrial Application Series, Healthcare Application Series , and UAV Series
- **Quality Certified:** ISO 9001 / 14001 / 13485 / QMS
- **Address:** 11, Alley 21, Lane 20, Dashing Rd., Luchu Dist.,
Taoyuan City 338024, Taiwan
- **Employees :** 108 persons

2. Recap of Recent Milestones

- 2022. 09 – QMS Certified
- 2024. 06 – FDA 510(k) Premarket Notification of PGY (Display, Diagnostic Radiology)
- 2025. 02 – Issuance of Convertible Bonds (CB)
- 2025. 09 – Development of UAV Ground Control Station (GCS)

3. Products (1)

- CCTV : Niche security monitor 、 Low vision video magnifier 、 PVM



3. Products (2)

- Industrial : Resistive/PCT touch screen 、 PCT touch All-in-one PC
- Medical : Clinical review display 、 Surgical display 、 Diagnostic Display
- UAV : Ground control station (GCS)



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4. Business Philosophy

- ◆ Create value for customers, shareholders, employees and suppliers
- ◆ Specialize in ODM/ OEM business
- ◆ Integrity, Enthusiasm, Professionalism, Innovation

5. Operational Overview (1): Income Statement

Unit : NTD K						
Items	2025 Q1	%	2026 Q1	%	YoY	%
4110 Net Revenue	228,048	100%	116,171	100%	(111,877)	-49%
5110 Operating costs	177,715	78%	93,014	80%	(84,701)	-48%
5900 Gross Profit	50,333	22%	23,157	20%	(27,176)	-54%
6000 Operating expenses	(30,002)	-13%	(24,203)	-21%	(5,799)	-19%
6900 Operating income	20,331	9%	(1,046)	-1%	(21,377)	-105%
7000 Non-operating items	3,561	1%	4,541	4%	980	28%
7900 Net income before tax	23,892	10%	3,495	3%	(20,397)	-85%
7951 Tax expense	(4,778)	-2%	(700)	-1%	(4,078)	-85%
Net income	19,114	8%	2,795	2%	(16,319)	-85%
EPS	0.62		0.08			

5. Operational Overview (2): Income Statement

Unit : NTD K

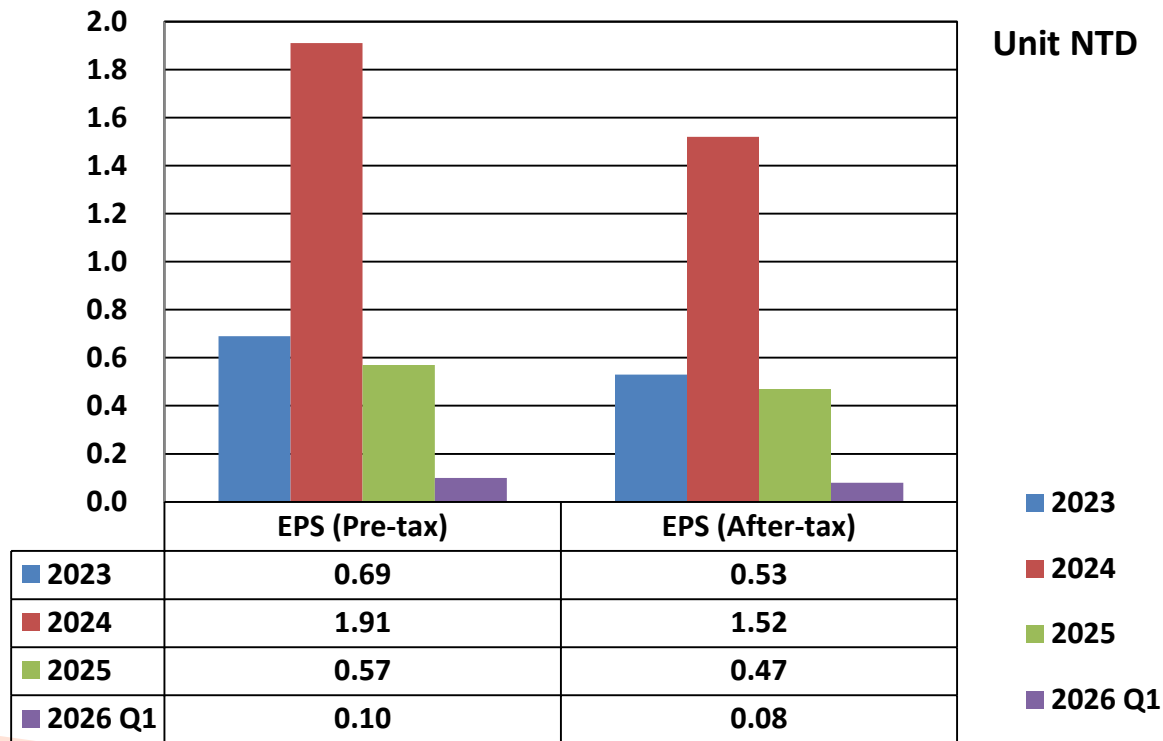
Items	2024	%	2025	%	YoY	%
4110 Net Revenue	728,091	100%	691,327	100%	(36,764)	-5%
5110 Operating costs	579,952	80%	559,553	81%	(20,399)	-4%
5900 Gross Profit	148,139	20%	131,774	19%	(16,365)	-11%
6000 Operating expenses	(105,964)	-14%	(103,322)	-15%	(2,642)	-2%
6900 Operating income	42,175	6%	28,452	4%	(13,723)	-33%
7000 Non-operating items	16,760	2%	(9,371)	-1%	(26,131)	-156%
7900 Net income before tax	58,935	8%	19,081	3%	(39,854)	-68%
7951 Tax expense	(12,201)	-2%	(3,368)	-1%	(8,833)	-72%
Net income	46,734	6%	15,713	2%	(31,021)	-66%

EPS

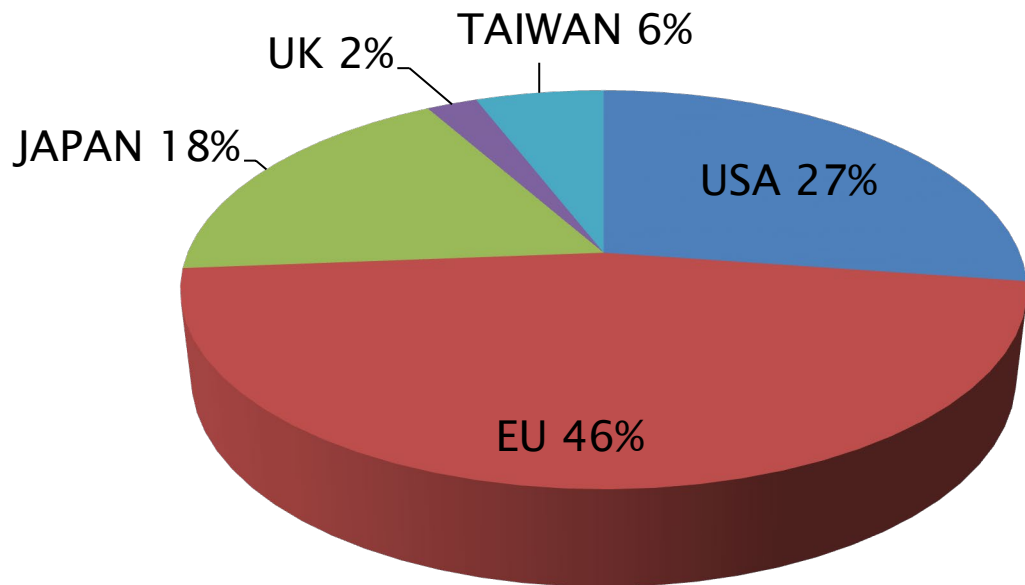
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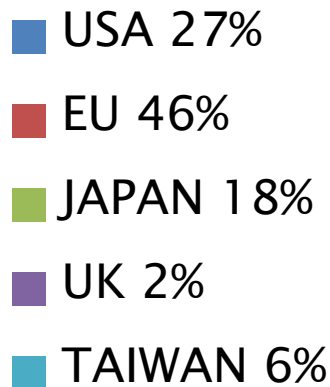
5. Operational Overview (3): EPS since 2023



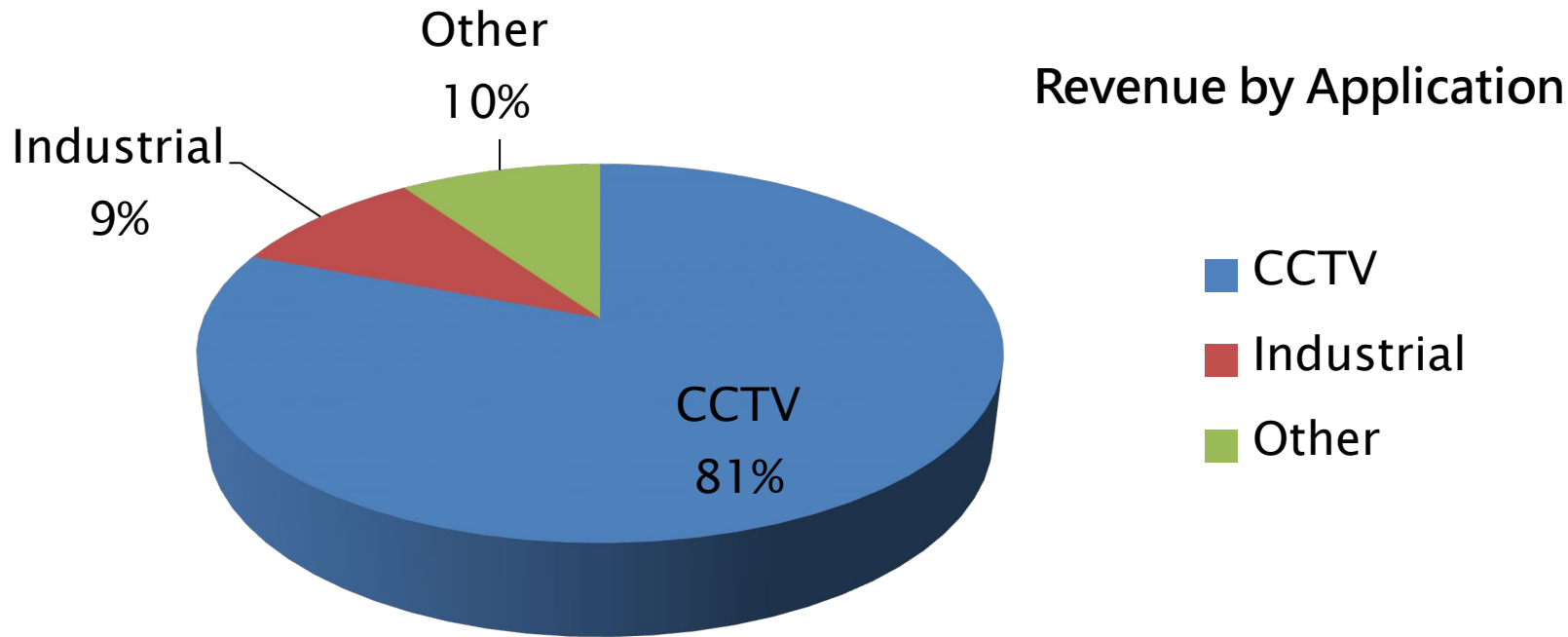
6. Revenue 2026.Q1(1) by Area



Revenue by Area



6. Revenue 2026.Q1(2) by Application



7. Q2 Guidance

■ R&D

- UAV GCS
- AI edge computing PVM
- New generation CCTV for low vision application development

■ Business

- Gaining Momentum
- Diversified Sales Channels
- Q2 Revenue Expected to Slightly Outperform Q1

7. Guidance - UAS(New) - I

■ Acula develop items

- GCS ground control station
- Key parts(Flight Controller、ESC.. etc.)
- EMS(Module、Whole unit)

■ Business Target

- Estimate contribution from Q4
- Revenue increment each year since 2nd year

■ Challenge

- Non-Red supply chain material
- Software engineer training(AI)



GCS POC

7. Guidance - UAS(New) - II

■ Current joined organization or group

Attribute	Organization or Group
Non-Profit organization	Taiwan Defense Industry Development Association TW-DIDA
ITRI	Taiwan UxV Systems Consortium TUVSC

■ Potential partnership

Unit	Partner items
ITRI ICRL	AI fish detect & group flight technology transfer
ITRI MMSL	Dual rotor UAV technology transfer
ITRI UTIRL	UAV validation & field support

8. Company Vision

* ACULA Vision *

SECURE LIFE

IMPROVE LIFE

ENJOY LIFE

* ACULA Goal *

A Leading Video Solution Provider



Company website: <http://www.acula.com>

<http://www.acula.com.tw>

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